



IT SOLUTIONS FROM
KONICA MINOLTA



Comprehensive solutions for financial groups

> It is a specialized solution for companies doing business in insurance, banking and financial management.

The base of the system consists in Microsoft Dynamics NAV. Based on our experiences, we have improved the number of functional system properties that are required for this type of company. The emphasis is placed on learning tools for the management analysis of information to control and develop their own businesses.

How the system works in selected areas

Financial Management

Get the accounting and financial solutions that will help you monitor and analyze information about your organization. You can also manage your financial processes in different currencies, locations or companies. Comprehensive and current financial information allows you to easily spot trends and gain insight into your business activities. It also enables you to use your knowledge and identify new opportunities.

- Bookkeeping
- Bank
- Cash desk
- Property
- General Controlling
- Project Controlling – Workflow, Logistics, Purchasing, Sales, Truck Service (log book and truck watching)

Human Resources Management

- Evidence of employees and applicants
- Organizational structures and their management
- Management of qualifications
- Education
- Employee evaluation
- Payroll
- Administration of salaries and time data
- Remuneration system

Intranet Portal

Comprehensive solution of your needs for the communication and information sharing in organizations. The system allows you to define information access permissions, implement workflow for processing documents or guidelines and own organizational processes. Intranet is a place where you have all the necessary documents and information together, in a concise format and available to all employees.

Business Intelligence

Adopt smart business decisions faster and with greater confidence. You will get the real-time direct access to important information of the organization and a number of analytical tools that will help you manage budgets, create and consolidate reports, and look for trends and relationships. You will get the overview of the organization with a possibility to view details.

Sales and Marketing

Give your employees tools to efficiently manage contacts, opportunities, and campaigns while strengthening customer relationships, which help increase sales and promote customer loyalty.

Service management

You will be able to respond quickly to requests for customer assistance and through the access to information across your whole organizations to make profitable decisions on costs, inventory, utilization and financial returns of provided services.

Main benefits

- Possibility of the real-time information evaluation Business control, project controlling and overhead controlling, final operations etc. Activities, to which greater part of the time working with individual systems has been devoted in the past, are now performed automatically, immediately just on demand by persons who have the right to monitor and evaluate the information.
- **A significant reduction of the administration in the area of purchases, transport and approval of documents.**
Intranet application and the Workflow of documents will bear fruit in the area of approval of purchases, travel documents, etc. There will be a significant organizational acceleration of all operations - thereby increasing efficiency and reducing the cost of operation of the companies.
- **Automation of activities in trade between individual group companies or affiliates.**
There is a lively exchange of goods and services among individual group companies or individual branches. The unification of accounting standards, business practices and unifying methodology and working practices occurs across the company.
- **Management analyses and reporting**
Microsoft Dynamics NAV provides a strategic overview of your business processes through sophisticated reporting, management analysis and budgeting. All this allows you to significantly improve and accelerate decision-making processes across the organization and identify new trends.



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You will be convinced by our **RESULTS**
